



Midland Public Schools

Inspiring Excellence

600 E. Carpenter Street, Midland, MI 48640 • www.midlandps.org • 989.923.5001

QUESTIONS POSED & CORRESPONDING RESPONSES:

MIDLAND PUBLIC SCHOOLS RFP SPECIFICATIONS FOR: “Purchase and installation of door security devices throughout the Midland Public Schools”

QUESTION A:

- The Umbrella requirement of \$5 million with a \$10 million aggregate seems exceedingly high to others we have seen and what we carry. What we can do about this? Is this a firm requirement for the bid?

RESPONSE A:

- You can still submit the bid. Disclose your coverage amounts in the bid paperwork. It won't disqualify you from the process.

MIDLAND PUBLIC SCHOOLS RFP SPECIFICATIONS FOR: “Window Security Film throughout the Midland Public Schools”

QUESTION B:

- Will this project be awarded based solely on price?

RESPONSE B:

- Price will be a primary determinant. The ability of the bidder to complete the scope of work as defined with fidelity will also be considered.

QUESTION C:

- Will you accept bids that include a substitute product for the SolarGard Armorcoat 8 mil safety and security window film?

RESPONSE C:

- Yes. We will accept bids with a substitute for this product that produces similar safety outcomes.